

# **LFS** *systems* CORP LABORATORY FURNITURE

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## **Sales Position – Southern New Jersey**

### **Job description:**

Working with LFS home office, generating leads and closing sales in the Southern Pennsylvania region.

Interface with architects, construction managers, and customers to show product samples and run slideshow presentations exposing them to LF Systems products and capabilities.

Maintain relationships with existing customers, informing them of new products and services.

### **The correct candidate will need:**

Minimum 2 years experience inside or outside sales.

Experience with reading blueprints.

Excellent communication skills.

Familiarity with reading contracts and project specifications.

Access to internet/email and own his or her own computer.

Experience in using Microsoft Word, Excel, Outlook, and PowerPoint.

Experience with pharmaceutical, medical, industrial, and/or educational construction a plus.